

CV/RESUME

Sunny Kumar Singh

S/O Ajit Kumar Singh

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CAREER OBJECTIVE

Intend to build a career with a post of manager in any department in leading corporate environment with committed and dedicated people, which will help me to explore myself fully and realize my potential.

EDUCATIONAL QUALIFICATIONS

Matriculation from B.S.E.B Board in 2005 (2nd div.)

Intermediate from B.S.E.B Board in 2008 (2nd div.)

Higher diploma software engineering (HDSE) from NIIT in 2010 (1st div.)

B.SC.(IT) from K.U. SHANKARGHATTA in 2012 (1st div.)

M.B.A (MASTER OF BUSINESS ADMINSTRATIVE) in 2017 (MARKETING)

EXPERIENCE

- ✓ **One year working experience in GAIL INDIA LTD. As (MARKETING EXECUTIVE)**
- ✓ **Six months Working experience in Adityavan Manu. Mkt. pvt. Ltd. As sales officer.**
- ✓ **Working experience in nagarmal seroseons pvt ltd as a sales executive.**
- ✓ **Working experience j.s.i.w infastr. Pvt. Ltd. As office assistant.**
- ✓ **Six months working experience in diamond retail mart pvt ltd as sales officer.**

Summary of experience

- **Monitoring of PNG / CNG activities on daily basis to achieve the targets.**
- **To Increase the Industrial & Commercial connections in order to increase sales.**
- **Coordination and monitoring the Commercial & Industrial potential survey in existing & new areas.**

- To ensure awareness in customers and visibility for Company through marketing activity.
- To meet the revenue Target set for PNG business across all business segments.
- To identify potential areas and new product segment for expansion.
- To monitor the implementation of marketing & sales plans and ensure the initiatives are aligned to the marketing strategy and over business objectives.
- To Identify process improvement areas to enhance efficiency of sales efforts.

PROGRAMME VISIT

Micro Finance Banking Sector

INDUSTRIAL VISITS

SAFEEXPRESS

COMPUTER SKILL

Computer knowledge: MS-excel, MS-word, MS PowerPoint .

Operating system: win. Xp, win. 7, server 2003.

Software(s): MS-offices, adobe software, os.

Globe net A+(HAEDWARE) , N+(NETWORKING) , Silverlight from NIIT PATNA.

Dca, dtp,tally.

A good hand in internet.

HOBBIES/INTEREST

Studies, internet surfing, music.

PERSONAL DETAILS

NAME: SUNNY KUMAR SINGH

F-NAME: AJIT KUMAR SINGH

M-NAME: SHOBHA DEVI

ADDRESS: YARPUR RAJPUTANA ROAD NO-1

D.O.B: 20 SEPT 1988

SEX: MALE

RELIGION: HINDU

NATIONALITY: INDIAN

MARTIAL STATUS: UNMARRIED

LANGUAGE KNOW: ENGLISH, HINDI

BEST PHRASE: WHERE THERE IS A WILL THERE IS A WAY.

I HERE BY DECLARE THAT INFORMATION GIVEN ABOVE IS TRUE TO THE BEST OF MY KNOWLEDGE.

PLACE: PATNA

DATE:

SIGNATURE

