



BILAL AHMAD

Business Development
Manager/E-Sport
enthusiast

Marketing, operation graduate with vision
and good strategic knowledge aimed at
increasing brand awareness and presence.
campaigns

Passionate about E-sport and Football

WORK WITH ME

Mobile: 9661704800

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CERTIFICATION

Product Management :- Udemy

Digital Marketing :- Udemy

Consumer Insight :- Woxsen

ACADEMIC PROJECT

MARKET RESEARCH :- ENCHROMA
GLASSES

SUPPLY CHAIN :- CHOTU KOOL
ENTREPRENEURSHIP :- MODULAR
PHONE

MARKETING :- DRY SHAMPOO

ACHIEVEMENTS

BITS, PILLANI FEST, 2015

AIRTEL MARATHON VOLUNTEER, 2015
ENTREPRENEURSHIP CLUB FOUNDING
MEMBER

TATA CRUCIBLE QUIZ (CITY TOP 10) 2012

TATA F QUIZ (CITY TOP 6) 2013

SKILLS AND ABILITIES

Good communication skills
Reliable and professional
Organized
Good time management skills
Team player
Dedicated
Fast learner
Motivated
Hard worker

CAREER BACKGROUND

Business Development Manager

3 | SAFETY SOLUTION, 2019 May-November 2019

Lead Generation

Sales

Negotiation

Team Management

Recruitment

ACADEMIC BACKGROUND

Woxsen School of Business (WSB)

P.G.D.M 2015-2017

GRADUATED IN 2017 (Marketing and Operation)

GPA 3.4/4.0

Initiated Woxsen Yearbook Club

INTERNATIONAL IMMERSION SINGAPORE N.T.U.

Certification :- Consumer insight, Digital Transformation

FOOD WASTAGE PAPER IN I.I.M INDORE (PRESENTED) (Campus)

BITS, PILLANI FEST, 2015 (Goa)

AIRTEL MARATHON VOLUNTEER, 2015 (Hyderabad)

A.G.B.S. PATNA

B.B.A.+G.D.B.A. FINANCE (2011-2014)

ENTREPRENEURSHIP CLUB FOUNDING MEMBER

TATA CRUCIBLE QUIZ (CITY TOP 10) 2012

TATA F QUIZ (CITY TOP 6) 2013

SUBJECTIVE LEARNING

ADVERTISMENT & SALES PROMOTION

SALES & DISTRIBUTION

BUSINESS ANALYTICS

BRAND DEVELOPMENT

GLOBAL BUSINESS ENVIRONMENT

SIX SIGMA

THEORY OF CONSTRAINT

TOYOTA PRODUCTION SYSTEM

SUPPLY CHAIN & LOGISTICS