**Areas of Expertise**

1. Customer Relation
2. Coordination
3. Business Development
* Contact customer to follow up, suggest new Product.
* Skills in managing client services.
* Answer product questions with up-to-date knowledge of sales.
* An effective communicator with excellent interpersonal skills and customer relationship management.

**Work history**

**DIVYAKANTI INDUSTRIES LTD .**

**Senior sales officer - August 2019 to till now.Jalan shop Kankarbagg patna - 26**

**BAJAJ ALLIANZ LIFE INSURANCE COMPANYLTD. Relationship Manager** - March 2018 to augst 2019 Exbition Road Rajendra Ram Plaza Patna-1,Bihar

**BIRLA SUN LIFE INSURANCE COMPANY LTD. Senior Executive** - june 2015 to feb 2018Thane Mumbai.

C/O- Amar kant jha,Dharamshila Bhawan Belwarganj Radhakrishna Mandir,Gulzarbagh, PATNA - 800007

**( +91 ) 8369556115::9097814008::Mail id- Kraj1700@gmail.com**

RAJ KUMAR JHA



 Summary

Qualified Customer Service Representative with over 3 years in fast-paced customer services. As a customer service representative I am personable good at building loyal relationships, solving problems, and Increasing Sales. I also excel in listening to customer needs, articulating product benefits and creating solutions that provide value to the customer.

Skills

* International sales support
* Strategic sales knowledge
* Exceptional communication skills
* Quality assurance and control

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|  **Personal Data:**Date of Birth: 16-10-1990 Father’s Name: Amarkant JhaMother Name: Mrs.Karuna Devi Sex : Male Nationality **:** Indian Marital Status **:** Married **Languages :**Known **:** English & Hindi Interests and Hobbies **:** Net Surfing Playing Outdoor Games |   **Awards and Achivements-** **B.S.L.I.C**  Winner of Best Equipped Insurance sales Professional. Winner of the Champ award for the month of may 2016.   **B.A.L.I.C**  Best Sales Oriented Person in Patna Branch. **Education** **Master of Business Administration** **( 2013-15)** Bengal college of Engg & Technology ( W.B.U.T)  (Major-Marketing / Minor –Finance)   **Bachelor of Commerce (2009-12)**  Oriental College Patna ( Magadh University**)** Account (hons) Senior Secondary (10+2) 2009  Oriental College Patna Bihar.  Subject ( Commerce)   **Matriculation 2007**Marwari High School Patna city-7  Declaration  I confirm that the information provided by me is true to the best of my knowledge and belief.  Place:  \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Date:   *Signature* |